# **NB Private Equity Partners Limited**

Investing in private companies to generate long-term growth

#### Overview

NB Private Equity Partners (NBPE) is a London listed investment company focused on generating attractive long term returns by investing in a portfolio of direct investments in private companies, all hand selected by Neuberger Berman's team of experts.

- · Invests alongside top tier private equity managers, in their core areas of expertise
- · Primarily invested in the US, the largest and deepest private equity market
- A focus on companies that are expected to benefit from long term structural growth trends underpinned by a highly selective and responsible investment approach
- Leverages the strength of Neuberger Berman's platform, relationships, deal flow and expertise to access the most attractive investment opportunities

**\$27.96 / £24.28** NAV per share at 31 October 2022

**(5.2%)** LTM NAV TR

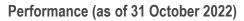
\$0.94 / 5.1%

Annualised Dividends per Share / Dividend yield<sup>1</sup>

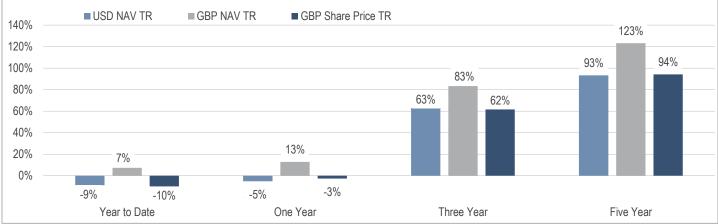
#### **Overview**

#### Seek the best investments available, from premier private equity firms, in their core areas of expertise

94	82%	56
Portfolio companies; 9 other investments	Fair value of top 50 companies	Private equity managers invested alongside
	Performance Highlights	
Performance – (5.2%) LTM USD NAV total return	<ul> <li>2022 Realisations</li> <li>\$130 million of announced realisations in 2022</li> <li>2.7x multiple of cost on six full or partial exits</li> </ul>	<ul> <li>Strong liquidity position and selective new investments</li> <li>\$41m invested in two new investments in 2022</li> <li>\$300m of available liquidity</li> <li>106% investment level as a % of NAV</li> </ul>



Year to Date, 1, 3, and 5 years



1. Based on the most recent declared annualised dividend paid in August 2022 and the closing share price of £15.95 on 31 October 2022.

#### Investment Approach: Investing Alongside Top Tier Private Equity Managers

#### Advantages of NB Private Equity's Investment Approach

- Manager diversification no single manager risk
- Dynamic can respond to market conditions

Fee efficiency - single layer of fees

• Focus on the best opportunities – control the investment decision •

# Key Themes

#### Building a portfolio of companies that are expected to benefit from long term growth trends

NB Private Equity invests in companies that are expected to benefit from key themes, positioning the portfolio for a range of possible macro-economic conditions with a demonstrated ability to perform well in a challenging environment

#### Long-term Secular Growth Trends

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 Target higher growth rates due to long-term trends/ behaviour changes

#### Businesses with Low Cyclicality

· Characterised by more defensive sectors or end-markets

# Key Sectors

#### Technology

- · Significant exposure to software / security
- · Diversified end markets / applications
- Mission-critical applications and sticky customer bases

#### Industrial Technology

• Broader tech applications including automation, distribution and fulfilment, and optics / sensing technology

#### Consumer/E-commerce

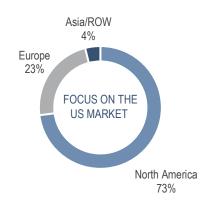
- · Emphasis on e-commerce delivery / models
- Companies with value-add products / services with limited cyclicality and strong brands and competitive positions

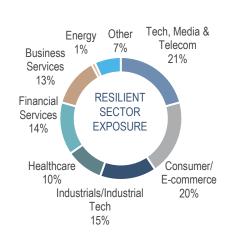
#### Healthcare Related

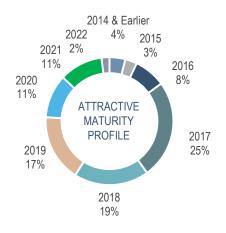
- Healthcare delivery or system improvement
- · Favourable sector tailwinds including aging demographics

#### **Portfolio Overview**

#### Investing in buyout investments, with a strong bias towards the US and a focus on resilient sectors







| New Investments During 2022           | Announced Realisations During 2022                                                                                         |
|---------------------------------------|----------------------------------------------------------------------------------------------------------------------------|
| \$41 million invested in 2022         | <ul> <li>\$130 million of announced realisations in 2022<sup>2</sup></li> <li>6 full or partial exits announced</li> </ul> |
| true potential                        | TELXIUS                                                                                                                    |
| Wealth management technology platform | ENVIRONMENTAL<br>ENVIRONMENTAL<br>ENVIRONMENTAL                                                                            |
| Undisclosed New                       |                                                                                                                            |
| Investment <sup>1</sup>               | Partial Company Exit <sup>3</sup> Stratus<br>Technologies                                                                  |

## Top 10 Company Spotlight – 33% of Fair Value

| Company I                     | nvestment Year      | Description                                                                  | Industry           | Value (\$ in mn) | % of Fair Value |
|-------------------------------|---------------------|------------------------------------------------------------------------------|--------------------|------------------|-----------------|
| CONSTELLATION                 | 2019                | Provider of vehicle remarketing services                                     | Business Services  | \$66.4           | 4.8%            |
| <b>MACTION</b>                | 2020                | European discount retailer                                                   | Consumer           | \$57.1           | 4.1%            |
| USI                           | 2017                | Insurance brokerage and consulting services                                  | Financial Services | \$48.0           | 3.5%            |
| AutoStore OB: AU              | <sub>JTO</sub> 2019 | Leading provider of automation technology                                    | Industrials        | \$46.6           | 3.4%            |
| A Advisor Group               | 2019                | Independent network of wealth management firms                               | Financial Services | \$46.0           | 3.3%            |
| agiliti. NYSE: AC             | GTI 2019            | Medical equipment management and services                                    | Healthcare         | \$43.7           | 3.2%            |
| MHS                           | 2017                | Systems and solutions utilised in<br>distribution centres                    | Industrials        | \$39.8           | 2.9%            |
| KROLL                         | 2020                | Multi-national financial consultancy firm                                    | Financial Services | \$34.7           | 2.5%            |
| COTIVITI                      | 2018                | Payment accuracy and clinical software solutions for the healthcare industry | Healthcare         | \$33.8           | 2.4%            |
| Business Services<br>Company* | 2017                | Business services company                                                    | Business Services  | \$33.1           | 2.4%            |
| Total Top 10 Investments      |                     |                                                                              |                    | \$449.1          | 32.5%           |

Note: numbers may not sum due to rounding.

1. Undisclosed company due to confidentiality provisions.

2. Transactions subject to customary closing conditions; no assurances can be made transactions will close or the expected proceeds are ultimately received. \$108 million received to date during 2022, of which \$17 million was attributable to an announced sale in 2021, but received in 2022.

3. Additional transaction represents an aggregate gross value to NBPE of approximately \$33 million, of which NBPE received approximately \$12 million in cash and NBPE elected to roll a total of approximately \$21 million in value. The transaction closed in August 2022 and NBPE received the cash in October 2022.

Note: The investments discussed do not represent all past investments. It should not be assumed that an investment listed was or will be profitable. The information supplied about the investment is intended to show investment process and not performance.

#### NBPE's Manager: Neuberger Berman

## NBPE's Approach Leverages the Strength of the **Neuberger Berman Platform**

Managing Over \$105 billion in Private Equity and **Decades of Experience** 25+ average years' experience for senior investment

professionals and 35 years in private equity

**Deep Resources** 

200+ team members leveraging the broader Neuberger Berman platform<sup>1</sup>

Industry Renowned A leading global private equity manager<sup>2</sup>



#### **ESG** Integrated

A+ rating by UN PRI for private equity ESG Integration<sup>3</sup>

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| Ordinary Shares Key Facts                   | 31 October 2022           |
|---------------------------------------------|---------------------------|
| Net Assets (\$ in millions)                 | \$1,307.7                 |
| NAV per Share (USD / GBP)                   | \$27.96 / £24.28          |
| Share Price                                 | £15.95                    |
| Discount                                    | (34.3%)                   |
| Annualised Dividend Yield on Share Price*** | 5.1%                      |
| Management Fee                              | 1.5%                      |
| Performance Fee                             | 7.5%; above a 7.5% hurdle |
| Ongoing Charges Ratio (2021)                | 2.0%                      |
| Index                                       | FTSE All-Share            |
| Ticker                                      | NBPE                      |
| Class A Shares Outstanding                  | 46,761,030                |
| ISIN                                        | GG00B1ZBD492              |

### How to Invest

An investment in NBPE can be made by buying ordinary shares through a broker or financial intermediary. Ticker: NBPE

# **Summary Balance Sheet**

|                                       | 31 October<br>2022 | 30 September<br>2022 |
|---------------------------------------|--------------------|----------------------|
| \$ in millions                        | (Unaudited)        | (Unaudited)          |
| Direct Equity Investments             | \$1,263.0          | \$1,245.0            |
| Income Investments                    | \$109.2            | \$111.9              |
| Total Investments*                    | \$1,380.6          | \$1,365.9            |
| Investment level                      | 106%               | 107%                 |
| Cash                                  | 5.2                | 5.7                  |
| Credit Facility Drawn                 | (\$5.0)            | (\$25.0)             |
| ZDPs                                  | (69.2)             | (66.9)               |
| Other                                 | (4.0)              | (5.8)                |
| Net Asset Value                       | \$1,307.7          | \$1,273.9            |
| NAV per Share (\$)                    | \$27.96            | \$27.24              |
| NAV per Share (£)                     | £24.28             | £24.40               |
| Dividends Accrued/Paid in Period (\$) | \$44.0             | \$44.0               |
| Commitment Coverage**:                |                    |                      |
| Available Liquidity                   | \$300.2            | \$280.7              |
| Adjusted Unfunded Commitments         | \$46.7             | \$47.2               |
| Adjusted Commitment Coverage          | 643%               | 595%                 |

#### **ZDP Shares Key Facts**

| Capital Entitlement | 130.63p         |
|---------------------|-----------------|
| Maturity            | 30 October 2024 |
| GRY at Issuance     | 4.25%           |
| Ticker              | NBPS            |
| ISIN                | GG00BD96PR19    |
| SEDOL               | BD96PR1         |

#### **More Information**

### Website: www.nbprivateequitypartners.com Email: IR\_NBPE@nb.com

| Board of Directors        | Investment Manager                | Corporate Broker                | Corporate Broker               | Marketing Advisory        |
|---------------------------|-----------------------------------|---------------------------------|--------------------------------|---------------------------|
| William Maltby (Chairman) | NB Alternatives Advisers LLC      | Jefferies International Limited | Stifel Nicolaus Europe Limited | Kepler Partners           |
| Trudi Clark               | 325 N. St. Paul Street Suite 4900 | 100 Bishopsgate                 | 150 Cheapside                  | 70 Conduit St.            |
| John Falla                | Dallas, TX 75201                  | London, EC2N 4JL                | London, EC2V 6ET               | London, W1S 2GF           |
| Louisa Symington-Mills    | Email: IR NBPE@nb.com             | Tel: +44 (0) 20 7029 8766       | Tel: +44 (0) 20 7710 7600      | Tel: +44 (0) 20 3384 8796 |
| Wilken Von Hodenberg      | Tel: +1.214.647.9593              |                                 |                                |                           |

Note: numbers may not sum due to rounding.

\*Total investments include approximately \$8.4 million of fund investments as of 31 October 2022 and \$9.1 million as of 30 September 2022.

\*\*Unfunded commitments are adjusted for amounts the Manager believes are unlikely to be called. As of 31 October 2022 (30 September 2022), unadjusted unfunded commitments were \$96.5 million (\$97.0 million), total private equity exposure was \$1.4 billion (\$1.4 billion), and the unadjusted commitment coverage ratio was 311% (289%). Unfunded amounts are to funds only and exclude direct investments committed to but not yet closed.

\*\*\*Based on the most recent declared annualised dividend paid in August 2022 and the closing share price of £15.95 on 31 October 2022.

#### FOOTNOTES TO PREVIOUS PAGE

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